

Collaborative BPM across trading communities

BPM across Trading Communities

- Do you think trading communities are important to your business?
- Which aspects of BPM do you believe affect Trading Communities?
- Should vertical market sectors have their own Trading Communities?
 - How does BPM affect vertical markets?

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- What are the particular aspects of current trading communities that are most important to your organization?
 - Common vocabulary
 - Standardized processes
- Are e-business processes sufficiently standardized to enable trading communities?

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- Which Trading Communities are you actively participating in (if any)
 - RosettaNet, Commerce One etc
 - How does BPM fit in here?

BPM across Trading Communities

- *Partner Product and Service Review.* Allows information collection, maintenance and distribution for the development of trading-partner profiles and product-information subscriptions.
- *Product Information.* Enables distribution and periodic update of product and detailed design information, including product change notices and product technical specifications.
- *Order Management.* Supports full order management business area from price and delivery quoting through purchase order initiation, status reporting, and management. Order invoicing, payment and discrepancy notification also managed using this Cluster of processes.
- *Inventory Management.* Enables inventory management, including collaboration, replenishment, price protection, reporting and allocation of constrained product.
- *Marketing Information Management.* Enables communication of marketing information, including campaign plans, lead information and design registration.
- *Service and Support.* Provides post-sales technical support, service warranty and asset management capabilities.
- *Manufacturing.* Enables the exchange of design, configuration, process, quality and other manufacturing floor information to support the "Virtual Manufacturing" environment.