

Impact of SOA on Service Quality, Delivery and Efficiency



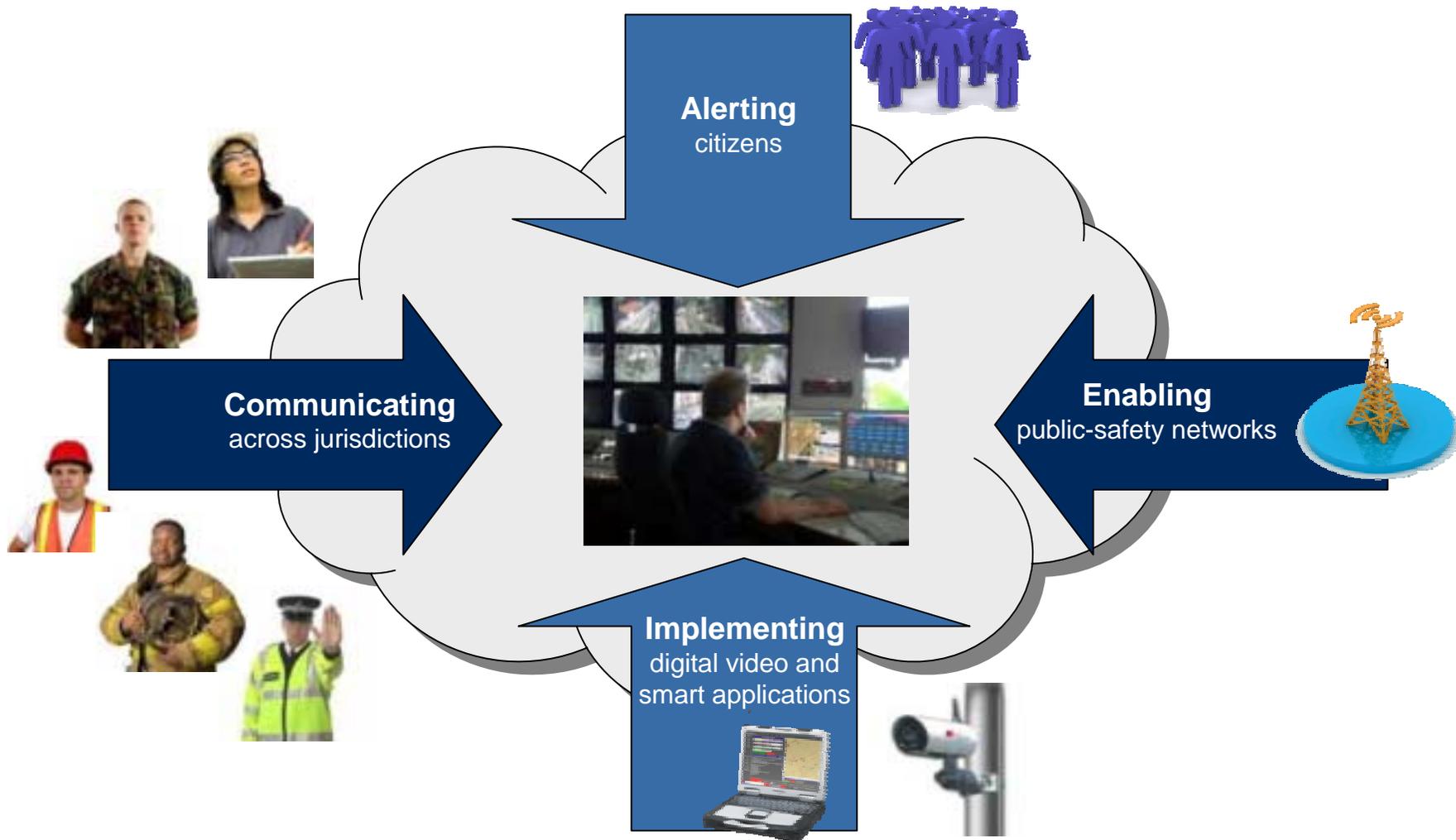
Federal Signal Corporation
April 15th, 2008

About Federal Signal

- Trusted products — proven performance
- Reliable and robust
- Deployed globally



Public Safety challenges



Leveraging existing technology investments to take control is a top priority for first responders

How Federal Signal Uses SOA Today

- **Traditional SOA results:**
 - Improve business flexibility through creating fewer, faster business processes
 - Faster time-to-market for new business solutions
 - Leverage reusable services with backend systems
 - Reduced development expenses and decreased development time
 - Reduced business process improvement costs and time
- **Federal Signal SOA results:**
 - Meet emerging mission-critical needs of our customers
 - Standards based interoperable communications platform
 - Reuse of existing customer infrastructures
 - Modular design allows for shorter development times
 - Allow customers to enable services and solutions as needed

Federal Signal Today

- Systems Integrator
 - Need to get into the market place
 - Discipline not in place to leverage resources across the enterprise
 - Business Units build there own 3rd party relationships to meet customers needs
 - Separate Development & QA environments with different processes

Federal Signal Tomorrow

- Common Architecture
 - Establish shared development & QA environments
 - Establish enterprise development & QA teams
 - Business units will contribute modules to the platform. Leverage the local business logic expertise.
 - Alignment of new product ideas and platform solutions

Business-Driven SOA

Interoperable communications platform that works any time, any place, and with any device
Federal Signal

Business Need: Fail-safe communication for everyone

- Overcome barriers of disparate hardware, communication mediums and native languages
- Fully redundant for first responder communications during emergency situations
- Bridge communications with other agencies on demand



Use Case: Full communications interoperability and alert notification

- Leverages/utilizes existing Infrastructure
- Real-Time communication across all devices
- Targeted mass alert notification
- IP-based & highly scalable
- Secure & encrypted

Results: SOA Value Delivered

- Software architecture provides flexibility for quick device updates which allows for faster time-to-market for new solutions
- Reduced development expense and time by leveraging modular architecture for enabling all Federal Signal products and services
- Messaging interface leverages Federal Signal's industry platform to communicate with products & services and can be managed via Integrated Management Console

FS Codespear SmartMsg



Business-Driven SOA

Building an Interoperable Industry Platform for Public Safety, Security, and Well-being Federal Signal

Business Need: Improve Interoperability within & across organizations

- Meet the emerging mission-critical needs of our customers
- Improve collaboration with customers & business units
- Provide interoperable industry platform

Use Case: Elements of the Platform

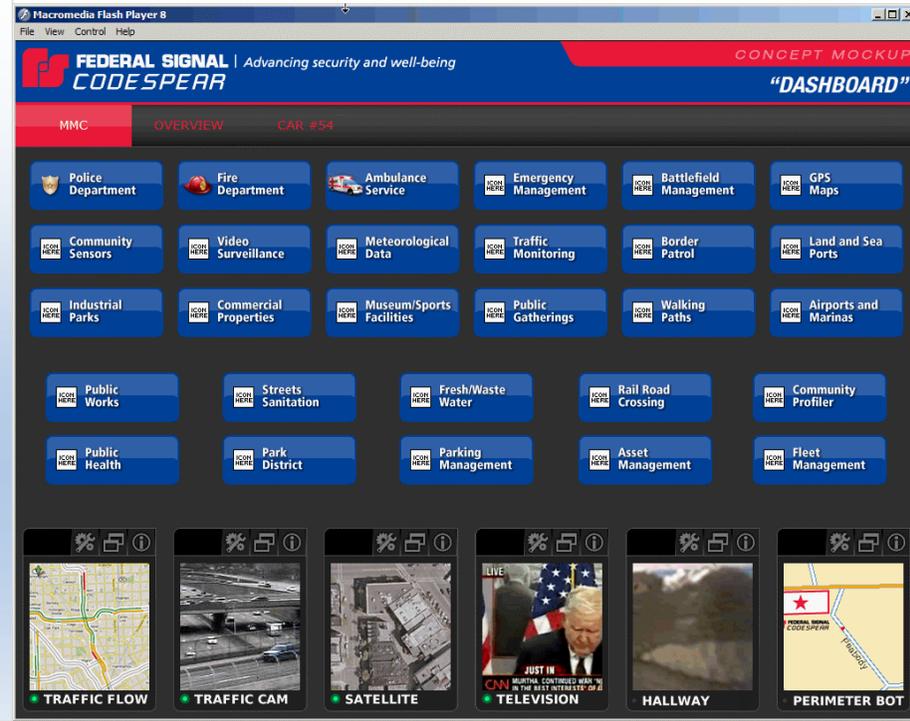
- Rich User Experience
- Data-Driven Architecture
- User-Driven Emergency Applications
- Low-Cost Deployment and Management



Results: SOA Value Delivered

- Deliver enhanced functionality, intelligence and interoperability that today's complex events demand
- Provide modular industry platform to build "as-needed" safety and security solutions
- API family enables connectivity to Federal Signal products and solutions as well as industry solutions from other providers
- Easier integration and support of new products and services with single platform

Integrated Management Console



Our customer successes

Washington State [completes deployment of Federal Signal all hazard alert broadcast warning siren system](#)

Ford Motor Company [deploys Federal Signal SmartMSG critical communications system](#)

Abbeville County, S.C. [deploys Federal Signal SmartMSG mass citizen alerting system](#)

Innovative mobile Federal Signal solution ensures [public safety logistics](#) and communications continuity for **Super Bowl XLII**

Clarendon Hills, Ill., deploys [Federal Signal municipal networked security system to enhance public safety and security](#)

Los Angeles County Sheriff's Department [deploys Federal Signal's PIPS license plate recognition system](#)

City of Pocatello, Idaho, selects Federal Signal [public safety broadband wireless network](#)

North American colleges and universities [select Federal Signal's system](#)

Phoenix Sky Harbor Airport deploys [interoperable communications, urgent alert notification and scenario management solution](#)

[Parking enforcement goes high-tech](#) with Federal Signal PIPS at the **University of Kentucky**

Omaha UASI Region deploys Federal Signal SmartMSG [urgent alert notification and scenario management solution](#)

Marion County selects Federal Signal [interoperable communications platform and emergency siren system](#)

Monroe County, Michigan chooses Federal Signal SmartMSG solution for [enhanced emergency management](#)

District 1 Regional Medical Response coalition deploys [communications solution to answer urgent need for emergency preparedness](#)

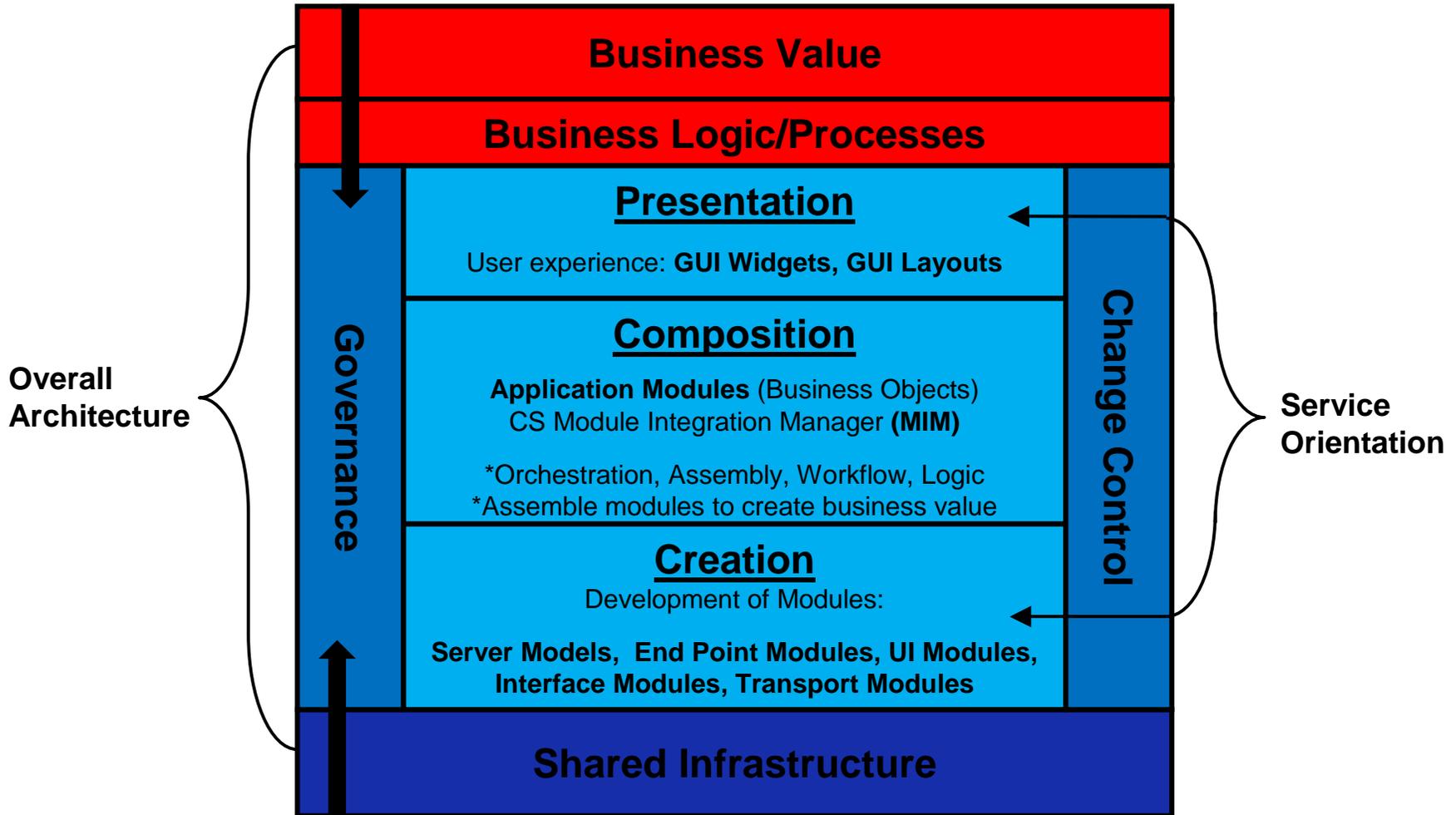


Composite Application Framework



Enabling SOA principles at Federal Signal

Composite Application Framework & SOA



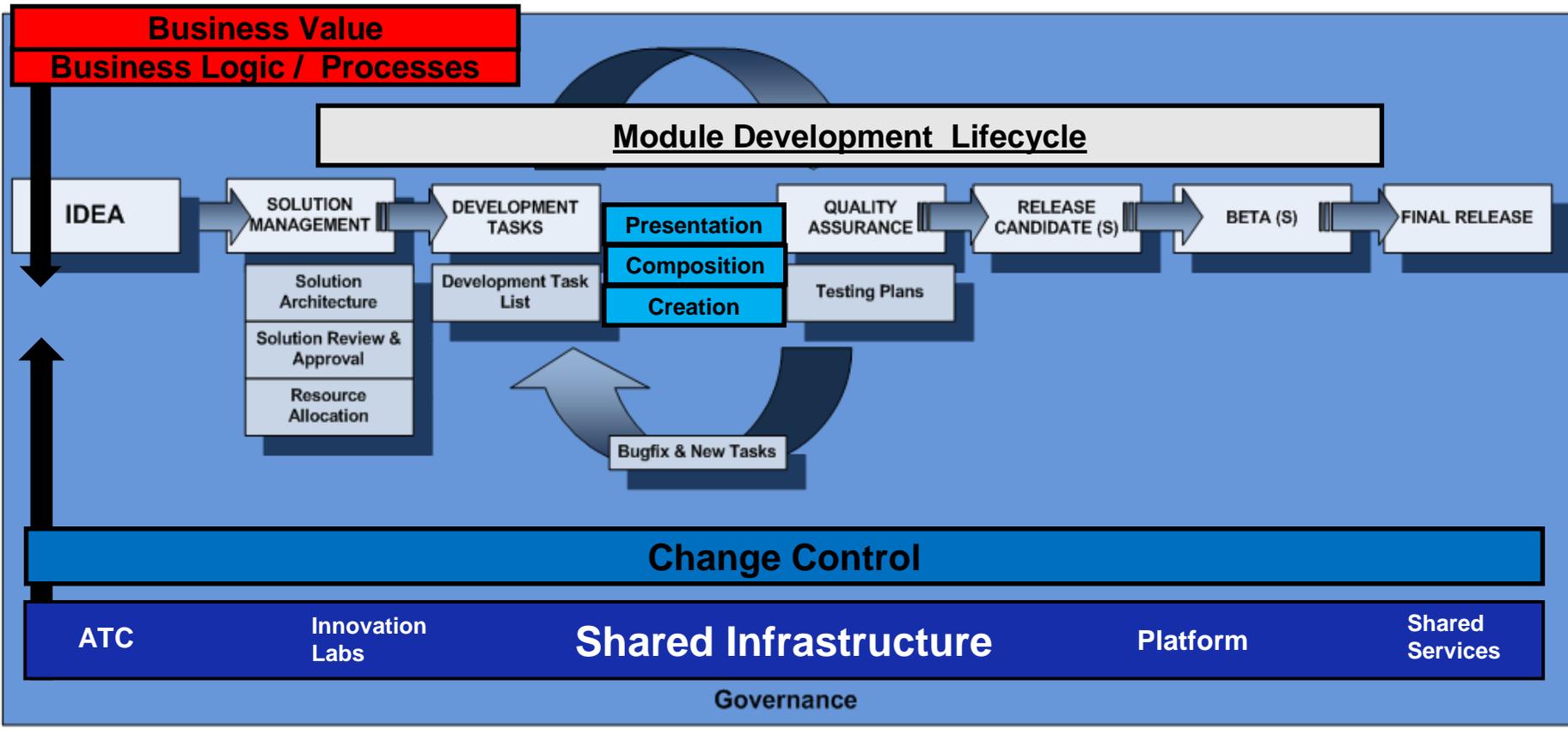
Linkage between business value and shared infrastructure becomes process focused

Delivering on the Strategy

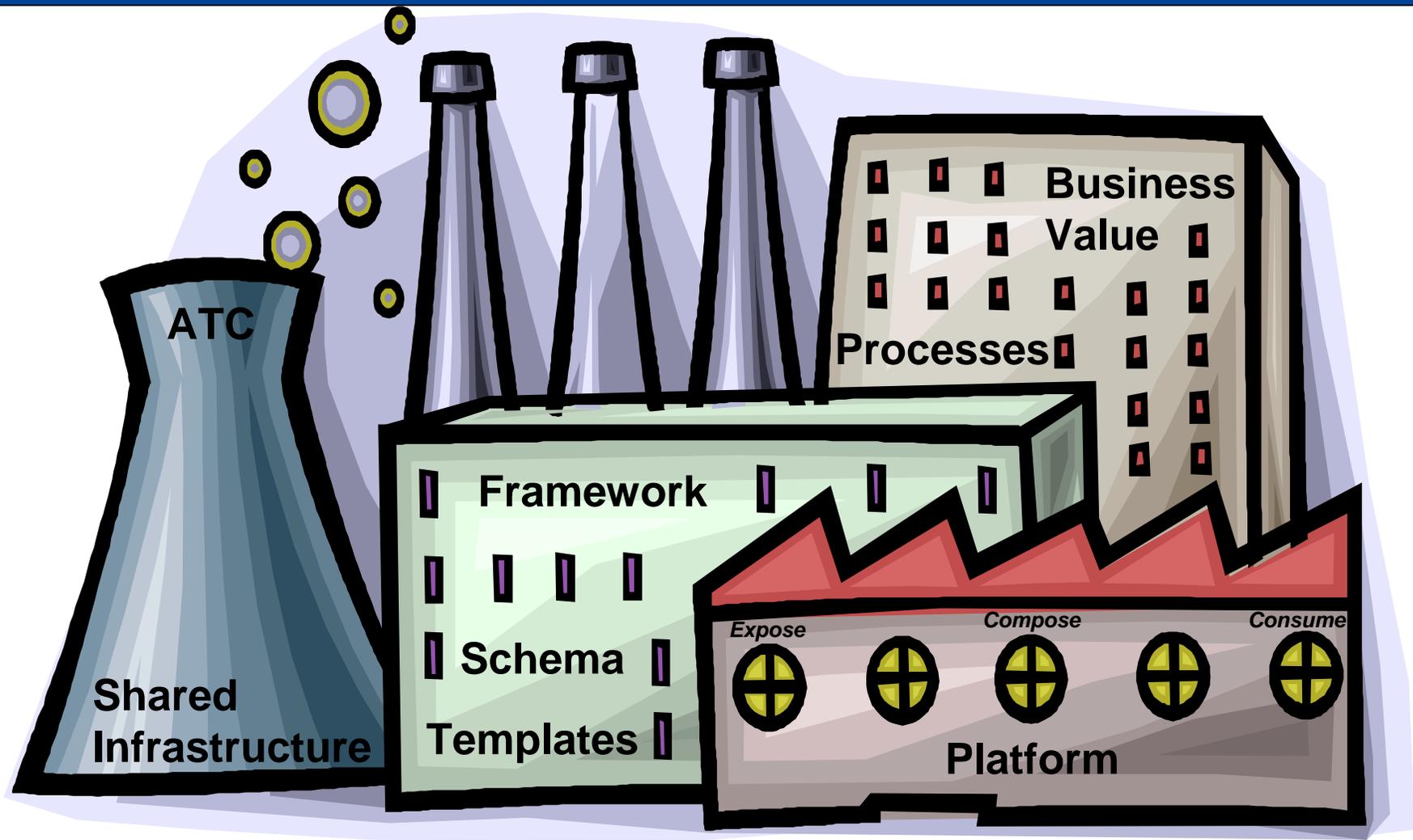
- **Advanced Technology Center (ATC)**
 - Technical foundation to support Federal Signal enterprise development teams, partners, and customers
- **Software Factory**
 - Based on the convergence of key ideas in systematic reuse, model driven development, development by assembly and process frameworks
- **Agile Development Principles**
 - A conceptual framework for software engineering that utilizes multiple development iterations throughout the life-cycle of the project.

Enterprising the Process

Core Application Development Framework



Framework + Process = Software Factory



Software Factories...the flexible industrialization of software development.

SOA Lessons Learned

- Migration to SOA is a journey – not a “big bang”
- The journey involves people and process – not just technology
- Not all journeys are the same
- Addresses existing pain points and prepares for long-term transformation
- Embraces heterogeneity – leverages investments, not “rip and replace”
- Requires a collaborative approach

Thank You!

Federal Signal ...
the leader in advancing security and well-being for
communities and workplaces around the world.

