

Using Essence to Deliver Together Practical Experience at Fujitsu

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We live in disruptive times



We therefore need a stable reference



Example 1



Helping a customer embracing change



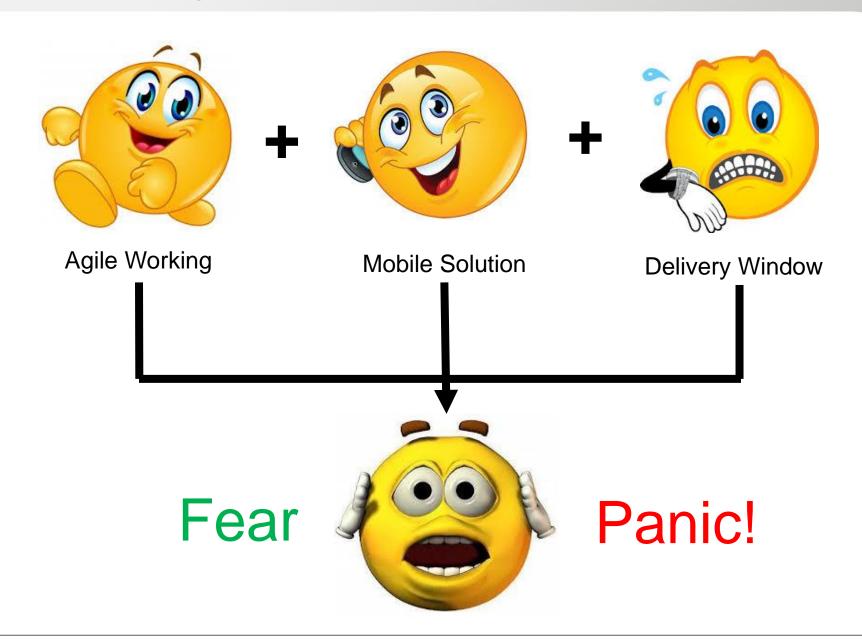
They had to react to market demand

but....

Traditional methods were not working

The Challenge





How to get that Fuzzy Feeling







Customer Sponsors

Retail Staff

Fujitsu
Management

Customer Management

Project Team

Covernance

Customer Management

Day 1: Workshop

Team

The Cards



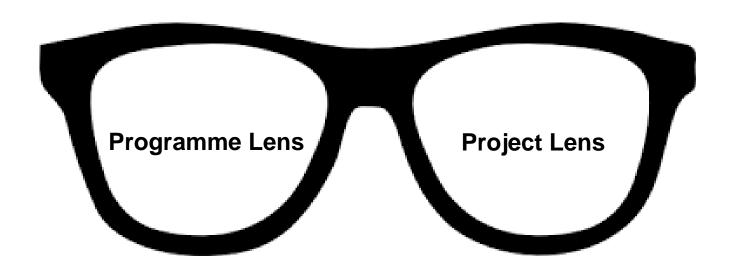


Using physical cards gets real results

Applying Lenses



Apply Lenses to the Essence Alpha's as required



Applying Lenses



Programme Lens

- 1. How overall team is formed
- 2. Who was involved
- 3. Big picture outcomes

FOCUS AREAS

Stakeholders / Way of Working Team / Work

Applying Lenses



Project Lenses

- 1. How well was the idea defined?
- 2. Did clear requirements exist?
- 3. What problem was this solving?

FOCUS AREAS

Requirements / Opportunity
Software System

Visualise the project state



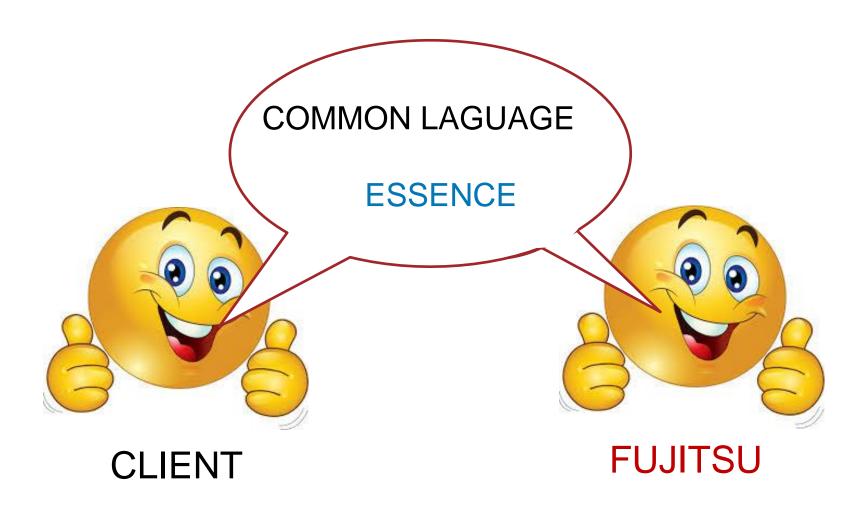
Cards used to show the actual states in project room.

Let everyone see the status

Process of Actually Assessing and moving daily ensures focus

Result







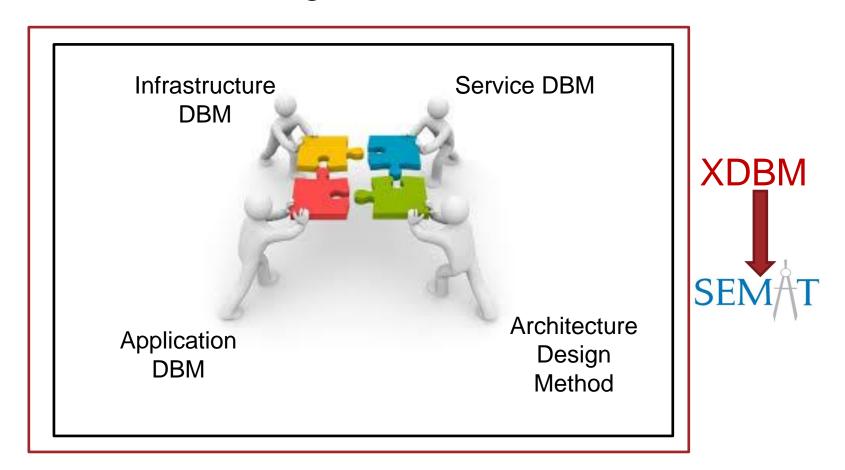
Example 2



Aligning Fujitsu Methods



Number of methodologies that need to run in Parallel



How do we know the state of the whole endeavour?

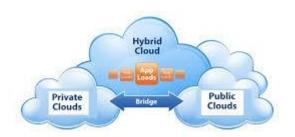
Challenges in Adopting SEMAT





But....





Means Infrastructure build methods are becoming software like

Challenges in Adopting SEMAT



There is nothing new in SEMAT that we don't do already!!



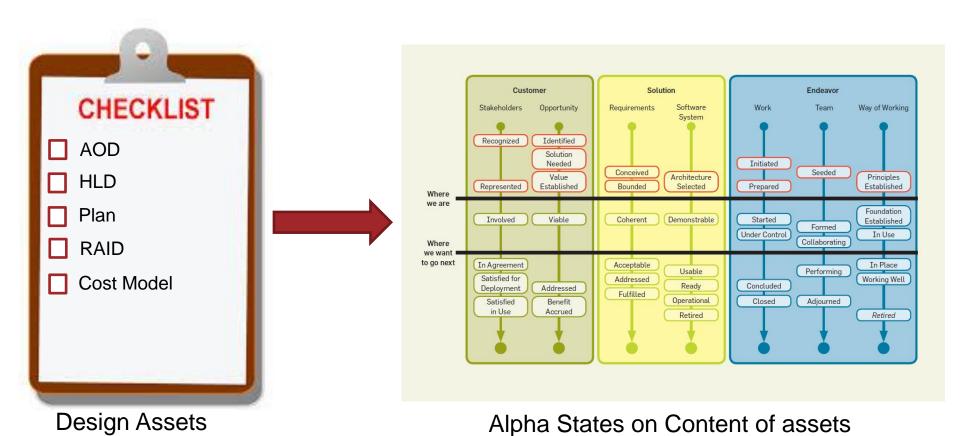
Using the Cards





Making it Happen





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Example 3



Aligning Global Processes



Lots of Processes and Methods

Built for Local Geographies

Built for local business sectors

The Challenger and Brook a

(1) Enforce a
Single set of
Master Processes
/ Methods across (1) Enforce a Single set of Master Processes **Business**

> (2) Use Something Else





Take Away



1. Practice Alpha's offline – e.g. Use the Cards

2. Use Lenses

3. Don't limit SEMAT to Software Projects



shaping tomorrow with you